

## Sampling of clients

- Museum of Fine Arts, Boston
- Peabody Essex Museum
- Boston Youth Symphony Orchestra
- Villa Victoria Center for the Arts
- Wellesley College

## Areas of Expertise:

- Structuring of complex development programs
- Executing project plans
- Leading large multi-disciplinary teams
- Building consensus among divergent stakeholders
- Directing complicated engineering efforts
- Developing and managing budgets, schedules and cash flow projections

## Education:

- Bachelor of Arts, Wesleyan University
- Master of Architecture, University of Pennsylvania
- Master of Business Administration, Babson College

## Gregor Smith, Principal

With 30 years of experience in facilities planning, design and construction, Gregor Smith is a seasoned project management professional. His career has focused on assessing, defining and resolving challenging real estate problems for demanding clients. His approach recognizes facilities needs as core to an organization's business strategy. From conception to move-in, Mr. Smith can manage the entire process of delivering facilities. He is a collaborative team leader who excels in bringing out the best in his professional colleagues.

### Professional Experience:

Mr. Smith has tackled a broad range of challenges with a particular focus on the non-profit sector, especially museums and cultural institutions, and on properties where adaptive reuse and historic preservation are a primary concern. He has been responsible for multiple projects for the Museum of Fine Arts, Boston, and he is currently providing leadership on several initiatives for Peabody Essex Museum as part of a major expansion program including historic preservation of the museum's 19th century Phillips Library buildings. Before establishing the firm of Smith + St. John, Mr. Smith spent ten years at Fidelity Investments where he managed some of the most sensitive of Fidelity's real estate projects including the renovation of the company's 100-year-old corporate headquarters facility. For four years he was director of a project management group responsible for development of Fidelity's nationwide network of retail and institutional sales offices.

### Professional Activities:

Mr. Smith has been a regular participant as a speaker or panelist at industry events and has been an active member of the Associated General Contractors/Boston Society of Architects joint task force on Recommended Practices in the Construction Industry. He has been active with the International Facility Management Association, the Boston Society of Architects, and the Massachusetts Building Congress. He has held the following appointments:

- Zoning Board of Appeals, Topsfield, MA
- Planning Board, Topsfield, MA
- Master Planning Committee, Topsfield, MA
- Real Estate Board of Advisors, The Bulfinch Group
- VP, Board of Trustees, Congregational Church of Topsfield
- Board of Directors, Massachusetts Chapter of Associated General Contractors
- Board of Directors, Alexander LAN, Inc.
- Board of Trustees, Adelphic Literary Society, Wesleyan University